## NORTH CAROLINA CAREER AND TECHNICAL EDUCATION STANDARDS

## **Business, Finance, and Marketing Education**

Grade: Grade 9 - 12

Course: Mulitchannel Merchandising Updated

NCCTE.2020.MI42 - Multichannel Merchandising

**NCCTE.2020.MI42.01.00** - Understand the impact of ethical behavior in the merchandising industry.

NCCTE.2020.MI42.01.01 - Understand the nature of personal and business ethics.

**NCCTE.2020.MI42.01.02** - Understand the role of ethics for employees and managers in the workplace.

**NCCTE.2020.MI42.02.00** - Understand merchandising operational and management procedures.

**NCCTE.2020.MI42.02.01** - Understand management functions, styles, and levels used in merchandising operations.

NCCTE.2020.MI42.02.02 - Understand operational procedures in merchandising.

NCCTE.2020.MI42.02.03 - Understand entrepreneurial concepts involved in merchandising.

NCCTE.2020.MI42.03.00 - Understand multichannel retailing.

NCCTE.2020.MI42.03.01 - Understand trends in retail.

**NCCTE.2020.MI42.03.02** - Understand E-tailing operations.

NCCTE.2020.MI42.04.00 - Understand promotional procedures for merchandise marketing.

**NCCTE.2020.MI42.04.01** - Understand components of a merchandising promotion plan.

**NCCTE.2020.MI42.04.02** - Understand promotional procedures for special events and products.

NCCTE.2020.MI42.04.03 - Understand visual merchandising techniques.

**NCCTE.2020.MI42.05.00** - Apply the principles of merchandise buying and selling.

**NCCTE.2020.MI42.05.01** - Understand wholesale buying as it relates to the retail industry.

NCCTE.2020.MI42.05.02 - Understand the role of the consumer in the retail industry.

NCCTE.2020.MI42.05.03 - Apply effective selling techniques.

NCCTE.2020.MI42.06.00 - Understand the Lean Canvas Business Model.

**NCCTE.2020.MI42.06.01** - Understand components of the Lean Canvas Business Model.

**NCCTE.2020.MI42.06.02** - Understand interrelationships of the components of the Lean Canvas Business Model.